

# MD ANALYSIS

## CA 1 January Analysis

### GAT Constitutional Area 1 Leader: Open

#### July 2020 to January 2021 (7 months) Results

CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
<b>New Clubs</b>	78	63	27	31	76
<b>Charter Members</b>	2495	1987	1049	1264	2352
<b>New Members</b>	16115	14215	13804	14206	9833
<b>Drops</b>	24893	26229	22239	22075	19843
<b>Net Growth</b>	-4088	-7917	-5216	-4522	-5993

#### January (Only Results)

CA 1	Jan-18	Jan-19	Jan-20	Jan-21
<b>New Clubs</b>	11	5	11	2
<b>Charter Members</b>	348	137	425	93
<b>New Members</b>	2414	2357	2466	1055
<b>Drops</b>	3989	2915	3223	2384
<b>Net Growth</b>	-882	-61	70	-1027

#### Statement for 3rd Quarter Results(previous 3 years)

CA 1	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
<b>New Clubs</b>	27	22	25
<b>Charter Members</b>	977	659	863
<b>New Members</b>	6820	6451	6144
<b>Drops</b>	8925	7030	7343
<b>Net Growth</b>	-259	923	551

### MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
2	Texas	New Clubs	0	0	0	6	7
		Charter Members	0	0	0	252	183
		New Members	0	0	0	1568	1027
		Drops	0	0	0	2372	1987
		Net Growth	0	0	0	-369	-644
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	4
		New Members	0	0	0	157	103
		Drops	0	0	0	278	327
		Net Growth	0	0	0	-58	-210
8	Louisiana	New Clubs	0	0	0	1	1
		Charter Members	0	0	0	25	17
		New Members	0	0	0	162	108
		Drops	0	0	0	297	258
		Net Growth	0	0	0	-99	-124
16	New Jersey	New Clubs	0	1	0	0	0
		Charter Members	3	26	7	0	0
		New Members	244	211	188	0	0
		Drops	389	353	322	0	0
		Net Growth	-109	-76	-56	0	0
20	Bermuda New York	New Clubs	3	4	0	0	0
		Charter Members	83	109	38	0	0
		New Members	795	658	650	0	0
		Drops	1046	1008	965	0	0
		Net Growth	-78	-167	-148	0	0
22	Delaware District Of Columbia Maryland	New Clubs	2	1	0	0	0
		Charter Members	87	43	0	0	0
		New Members	335	282	260	0	0
		Drops	414	554	365	0	0
		Net Growth	42	-193	-64	0	0
23	Connecticut	New Clubs	2	3	0	0	0
		Charter Members	68	51	14	0	0
		New Members	218	180	182	0	0
		Drops	361	382	388	0	0
		Net Growth	-48	-123	-179	0	0
33	Massachusetts	New Clubs	1	0	0	0	0
		Charter Members	26	4	2	0	0
		New Members	334	295	288	0	0
		Drops	523	523	464	0	0
		Net Growth	-113	-176	-143	0	0
44	New Hampshire	New Clubs	1	2	1	0	0
		Charter Members	20	47	23	0	0
		New Members	125	108	91	0	0
		Drops	176	174	105	0	0
		Net Growth	-19	-13	21	0	0
42	Rhode Island	New Clubs	0	0	0	0	0
		Charter Members	1	0	1	0	0
		New Members	42	43	36	0	0
		Drops	43	52	41	0	0
		Net Growth	1	-6	-2	0	0

			2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
<b>45</b>	<b>New York Vermont</b>	<b>New Clubs</b>	0	0	0	0	0
		<b>Charter Members</b>	0	0	0	0	0
		<b>New Members</b>	52	37	50	0	0
		<b>Drops</b>	115	75	54	0	0
		<b>Net Growth</b>	-57	-26	7	0	0
<b>41</b>	<b>Maine</b>	<b>New Clubs</b>	0	0	0	0	0
		<b>Charter Members</b>	0	0	2	0	0
		<b>New Members</b>	89	82	78	0	0
		<b>Drops</b>	123	117	115	0	0
		<b>Net Growth</b>	-22	-29	-22	0	0
<b>Total</b>	<b>New Clubs</b>	9	11	1	7	8	
	<b>Charter Members</b>	288	280	87	278	204	
	<b>New Members</b>	2234	1896	1823	1887	1238	
	<b>Drops</b>	3190	3238	2819	2947	2572	
	<b>Net Growth</b>	-403	-809	-586	-526	-978	

## January (Only) Results

MD	GMT Area	CA 1	Jan-18	Jan-19	Jan-20	Jan-21
2	Texas	New Clubs	0	0	4	0
		Charter Members	0	0	122	5
		New Members	0	0	235	121
		Drops	0	0	326	268
		Net Growth	0	0	76	-119
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	21	4
		Drops	0	0	50	30
		Net Growth	0	0	-29	-26
8	Louisiana	New Clubs	0	0	1	0
		Charter Members	0	0	24	0
		New Members	0	0	25	12
		Drops	0	0	72	29
		Net Growth	0	0	-23	-16
16	New Jersey	New Clubs	1	0	0	0
		Charter Members	22	1	0	0
		New Members	41	41	0	0
		Drops	35	44	0	0
		Net Growth	28	21	0	0
20	Bermuda New York	New Clubs	3	0	0	0
		Charter Members	77	1	0	0
		New Members	146	77	0	0
		Drops	140	129	0	0
		Net Growth	92	-41	0	0
22	Delaware District Of Columbia Maryland	New Clubs	1	0	0	0
		Charter Members	43	0	0	0
		New Members	44	58	0	0
		Drops	129	40	0	0
		Net Growth	-39	26	0	0
23	Connecticut	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	43	43	0	0
		Drops	63	66	0	0
		Net Growth	-18	-16	0	0
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	35	36	0	0
		Drops	52	44	0	0
		Net Growth	-6	3	0	0
44	New Hampshire	New Clubs	2	1	0	0
		Charter Members	40	21	0	0
		New Members	17	29	0	0
		Drops	40	16	0	0
		Net Growth	20	37	0	0

			Jan-18	Jan-19	Jan-20	Jan-21
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	9	0	0
		Drops	4	7	0	0
		Net Growth	5	2	0	0
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	5	0	0
		Drops	9	3	0	0
		Net Growth	-1	2	0	0
41	Maine	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	11	20	0	0
		Drops	26	11	0	0
		Net Growth	-12	11	0	0
Total		New Clubs	7	1	5	0
		Charter Members	182	23	146	5
		New Members	353	318	281	137
		Drops	498	360	448	327
		Net Growth	69	45	24	-161

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2017-2018 3rd Qtr</b>	<b>2018-2019 3rd Qtr</b>	<b>2019-2020 3rd Qtr</b>
<b>2</b>	<b>Texas</b>	<b>New Clubs</b>	0	0	6
		<b>Charter Members</b>	0	0	179
		<b>New Members</b>	0	0	605
		<b>Drops</b>	0	0	748
		<b>Net Growth</b>	0	0	128
<b>3</b>	<b>Oklahoma</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	1
		<b>New Members</b>	0	0	65
		<b>Drops</b>	0	0	163
		<b>Net Growth</b>	0	0	-85
<b>8</b>	<b>Louisiana</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	0	27
		<b>New Members</b>	0	0	63
		<b>Drops</b>	0	0	119
		<b>Net Growth</b>	0	0	-8
<b>16</b>	<b>New Jersey</b>	<b>New Clubs</b>	2	1	0
		<b>Charter Members</b>	48	28	0
		<b>New Members</b>	91	117	0
		<b>Drops</b>	102	71	0
		<b>Net Growth</b>	42	99	0
<b>20</b>	<b>Bermuda New York</b>	<b>New Clubs</b>	5	2	0
		<b>Charter Members</b>	138	74	0
		<b>New Members</b>	313	250	0
		<b>Drops</b>	365	314	0
		<b>Net Growth</b>	106	31	0
<b>22</b>	<b>Delaware District Of Columbia Maryland</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	47	0	0
		<b>New Members</b>	126	135	0
		<b>Drops</b>	220	112	0
		<b>Net Growth</b>	-27	39	0
<b>23</b>	<b>Connecticut</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	111	99	0
		<b>Drops</b>	115	120	0
		<b>Net Growth</b>	0	-10	0
<b>33</b>	<b>Massachusetts</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	143	121	0
		<b>Drops</b>	106	113	0
		<b>Net Growth</b>	55	28	0
<b>44</b>	<b>New Hampshire</b>	<b>New Clubs</b>	2	1	0
		<b>Charter Members</b>	47	26	0
		<b>New Members</b>	56	60	0
		<b>Drops</b>	57	29	0
		<b>Net Growth</b>	52	62	0

			2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
42	Rhode Island	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	20	26	0
		Drops	13	12	0
		Net Growth	8	14	0
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	28	12	0
		Drops	24	13	0
		Net Growth	5	1	0
41	Maine	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	35	53	0
		Drops	43	27	0
		Net Growth	-2	33	0
Total		New Clubs	10	4	7
		Charter Members	280	129	207
		New Members	923	873	733
		Drops	1045	811	1030
		Net Growth	239	297	35

### MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
4	California	New Clubs	0	0	0	6	13
		Charter Members	0	0	0	245	477
		New Members	0	0	0	1418	854
		Drops	0	0	0	1762	1766
		Net Growth	0	0	0	76	-288
13	Ohio	New Clubs	2	1	0	0	0
		Charter Members	56	35	4	0	0
		New Members	491	392	401	0	0
		Drops	816	780	658	0	0
		Net Growth	-227	-293	-195	0	0
14	Pennsylvania	New Clubs	2	6	1	0	0
		Charter Members	52	202	25	0	0
		New Members	732	766	678	0	0
		Drops	1208	1342	1196	0	0
		Net Growth	-345	-282	-390	0	0
21	Arizona	New Clubs	0	0	0	0	3
		Charter Members	0	0	0	28	102
		New Members	0	0	0	206	171
		Drops	0	0	0	275	323
		Net Growth	0	0	0	-3	14
24	Virginia	New Clubs	1	2	2	0	0
		Charter Members	29	126	55	0	0
		New Members	305	334	263	0	0
		Drops	552	507	478	0	0
		Net Growth	-155	-1	-128	0	0
29	West Virginia	New Clubs	0	0	1	0	0
		Charter Members	2	1	22	0	0
		New Members	169	133	158	0	0
		Drops	304	303	220	0	0
		Net Growth	-109	-147	-15	0	0
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	63	31
		Drops	0	0	0	56	57
		Net Growth	0	0	0	28	-22
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	3	2
		New Members	0	0	0	72	103
		Drops	0	0	0	102	97
		Net Growth	0	0	0	-11	33
46	California Nevada	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	43
		New Members	0	0	0	79	51
		Drops	0	0	0	125	115
		Net Growth	0	0	0	-41	-13
<b>Total</b>		<b>New Clubs</b>	5	9	4	6	17
		<b>Charter Members</b>	139	364	106	277	624
		<b>New Members</b>	1697	1625	1500	1838	1210
		<b>Drops</b>	2880	2932	2552	2320	2358
		<b>Net Growth</b>	-836	-723	-728	49	-276



## January (Only) Results

MD	GMT Area	CA 1	Jan-18	Jan-19	Jan-20	Jan-21
4	California	New Clubs	0	0	2	1
		Charter Members	0	0	117	30
		New Members	0	0	217	62
		Drops	0	0	224	172
		Net Growth	0	0	135	-60
13	Ohio	New Clubs	0	0	0	0
		Charter Members	1	1	0	0
		New Members	64	76	0	0
		Drops	94	102	0	0
		Net Growth	-25	-11	0	0
14	Pennsylvania	New Clubs	0	0	0	0
		Charter Members	5	2	0	0
		New Members	136	144	0	0
		Drops	217	130	0	0
		Net Growth	-66	48	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	0	20	3
		New Members	0	0	29	38
		Drops	0	0	25	51
		Net Growth	0	0	31	3
24	Virginia	New Clubs	0	2	0	0
		Charter Members	0	46	0	0
		New Members	40	47	0	0
		Drops	73	93	0	0
		Net Growth	-29	4	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	1	1	0	0
		New Members	22	38	0	0
		Drops	43	41	0	0
		Net Growth	-19	-1	0	0
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	15	1
		Drops	0	0	6	8
		Net Growth	0	0	13	-6
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	9	13
		Drops	0	0	4	9
		Net Growth	0	0	7	8
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	2
		New Members	0	0	22	6
		Drops	0	0	16	15
		Net Growth	0	0	7	-6
<b>Total</b>		<b>New Clubs</b>	0	2	2	1
		<b>Charter Members</b>	7	50	137	35
		<b>New Members</b>	262	305	292	120
		<b>Drops</b>	427	366	275	255
		<b>Net Growth</b>	-139	40	193	-61

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2017-2018 3rd Qtr</b>	<b>2018-2019 3rd Qtr</b>	<b>2019-2020 3rd Qtr</b>
<b>4</b>	<b>California</b>	<b>New Clubs</b>	0	0	2
		<b>Charter Members</b>	0	0	132
		<b>New Members</b>	0	0	486
		<b>Drops</b>	0	0	455
		<b>Net Growth</b>	0	0	214
<b>13</b>	<b>Ohio</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	1	27	0
		<b>New Members</b>	186	179	0
		<b>Drops</b>	264	256	0
		<b>Net Growth</b>	-64	-23	0
<b>14</b>	<b>Pennsylvania</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	52	8	0
		<b>New Members</b>	355	312	0
		<b>Drops</b>	508	353	0
		<b>Net Growth</b>	-68	17	0
<b>21</b>	<b>Arizona</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	20
		<b>New Members</b>	0	0	66
		<b>Drops</b>	0	0	54
		<b>Net Growth</b>	0	0	48
<b>24</b>	<b>Virginia</b>	<b>New Clubs</b>	0	3	0
		<b>Charter Members</b>	1	78	0
		<b>New Members</b>	113	153	0
		<b>Drops</b>	197	185	0
		<b>Net Growth</b>	-69	60	0
<b>29</b>	<b>West Virginia</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	21	1	0
		<b>New Members</b>	65	91	0
		<b>Drops</b>	86	79	0
		<b>Net Growth</b>	5	16	0
<b>40</b>	<b>Arizona New Mexico</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	0	0	23
		<b>Drops</b>	0	0	18
		<b>Net Growth</b>	0	0	9
<b>50</b>	<b>Hawaii</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	0	0	29
		<b>Drops</b>	0	0	36
		<b>Net Growth</b>	0	0	-2
<b>46</b>	<b>California Nevada</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	0	0	39
		<b>Drops</b>	0	0	30
		<b>Net Growth</b>	0	0	13

		2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
<b>Total</b>	<b>New Clubs</b>	3	4	2
	<b>Charter Members</b>	75	114	152
	<b>New Members</b>	719	735	643
	<b>Drops</b>	1055	873	593
	<b>Net Growth</b>	-196	70	282

### MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
1	Illinois	New Clubs	3	2	0	0	0
		Charter Members	80	60	19	0	0
		New Members	622	531	614	0	0
		Drops	978	995	898	0	0
		Net Growth	-166	-331	-165	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	11	46
		New Members	0	0	0	286	208
		Drops	0	0	0	439	376
		Net Growth	0	0	0	-97	-90
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	3	7
		Charter Members	0	0	0	76	229
		New Members	0	0	0	852	569
		Drops	0	0	0	1223	1324
		Net Growth	0	0	0	-188	-416
11	Michigan	New Clubs	1	1	1	0	0
		Charter Members	27	76	17	0	0
		New Members	542	476	467	0	0
		Drops	796	809	701	0	0
		Net Growth	-163	-185	-163	0	0
25	Indiana	New Clubs	2	0	0	0	0
		Charter Members	64	3	1	0	0
		New Members	436	378	355	0	0
		Drops	708	720	588	0	0
		Net Growth	-165	-280	-184	0	0
43	Kentucky	New Clubs	2	0	1	0	0
		Charter Members	48	3	21	0	0
		New Members	228	169	178	0	0
		Drops	425	463	408	0	0
		Net Growth	-99	-257	-189	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	3	0	0	0
		New Members	52	40	61	0	0
		Drops	119	83	98	0	0
		Net Growth	-62	-34	-12	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	151	0
		Drops	0	0	0	226	0
		Net Growth	0	0	0	-54	0
Total		New Clubs	8	3	2	3	9
		Charter Members	219	145	58	88	275
		New Members	1880	1594	1675	1289	777
		Drops	3026	3070	2693	1888	1700
		Net Growth	-655	-1087	-713	-339	-506

## January (Only) Results

MD	GMT Area	CA 1	Jan-18	Jan-19	Jan-20	Jan-21
1	Illinois	New Clubs	0	0	0	0
		Charter Members	0	5	0	0
		New Members	98	99	0	0
		Drops	156	96	0	0
		Net Growth	-41	22	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	7	1
		New Members	0	0	33	28
		Drops	0	0	71	58
		Net Growth	0	0	-18	-27
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	0
		Charter Members	0	0	4	2
		New Members	0	0	149	74
		Drops	0	0	187	148
		Net Growth	0	0	-5	-57
11	Michigan	New Clubs	1	1	0	0
		Charter Members	27	10	0	0
		New Members	71	83	0	0
		Drops	104	88	0	0
		Net Growth	2	11	0	0
25	Indiana	New Clubs	0	0	0	0
		Charter Members	0	-3	0	0
		New Members	51	66	0	0
		Drops	100	47	0	0
		Net Growth	-40	20	0	0
43	Kentucky	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	28	23	0	0
		Drops	81	55	0	0
		Net Growth	-48	-26	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	11	0	0
		Drops	21	8	0	0
		Net Growth	-12	21	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	45	0
		Drops	0	0	33	0
		Net Growth	0	0	14	0
Total		New Clubs	1	1	0	0
		Charter Members	27	12	11	3
		New Members	256	282	227	102
		Drops	462	294	291	206
		Net Growth	-139	48	-9	-84

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2017-2018 3rd Qtr</b>	<b>2018-2019 3rd Qtr</b>	<b>2019-2020 3rd Qtr</b>
<b>1</b>	<b>Illinois</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	6	0
		<b>New Members</b>	277	255	0
		<b>Drops</b>	407	253	0
		<b>Net Growth</b>	-100	39	0
<b>5</b>	<b>North Dakota Saskatchewan South Dakota</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	0	30
		<b>New Members</b>	0	0	100
		<b>Drops</b>	0	0	144
		<b>Net Growth</b>	0	0	6
<b>5M</b>	<b>Manitoba Minnesota Ontario</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	7
		<b>New Members</b>	0	0	366
		<b>Drops</b>	0	0	341
		<b>Net Growth</b>	0	0	77
<b>11</b>	<b>Michigan</b>	<b>New Clubs</b>	2	3	0
		<b>Charter Members</b>	47	62	0
		<b>New Members</b>	218	237	0
		<b>Drops</b>	300	197	0
		<b>Net Growth</b>	-8	123	0
<b>25</b>	<b>Indiana</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	171	156	0
		<b>Drops</b>	232	154	0
		<b>Net Growth</b>	-42	27	0
<b>43</b>	<b>Kentucky</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	84	86	0
		<b>Drops</b>	142	164	0
		<b>Net Growth</b>	-32	-68	0
<b>10</b>	<b>Michigan</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	32	23	0
		<b>Drops</b>	36	15	0
		<b>Net Growth</b>	-3	28	0
<b>C</b>	<b>Alberta British Columbia Northwest Territories</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	0	0	92
		<b>Drops</b>	0	0	87
		<b>Net Growth</b>	0	0	14
<b>Total</b>		<b>New Clubs</b>	2	3	1
		<b>Charter Members</b>	48	68	37
		<b>New Members</b>	782	757	558
		<b>Drops</b>	1117	783	572
		<b>Net Growth</b>	-185	149	97

### MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0	0
		Charter Members	2	0	3	0	0
		New Members	229	175	156	0	0
		Drops	320	370	285	0	0
		Net Growth	-67	-153	-108	0	0
5M	Manitoba Minnesota Ontario	New Clubs	5	2	1	0	0
		Charter Members	126	57	42	0	0
		New Members	736	784	633	0	0
		Drops	968	1028	1013	0	0
		Net Growth	-23	-75	-229	0	0
9	Iowa	New Clubs	2	0	1	0	0
		Charter Members	58	4	38	0	0
		New Members	392	333	299	0	0
		Drops	563	581	539	0	0
		Net Growth	-70	-199	-144	0	0
14	Pennsylvania	New Clubs	0	0	0	1	8
		Charter Members	0	0	0	50	250
		New Members	0	0	0	648	463
		Drops	0	0	0	985	1021
		Net Growth	0	0	0	-210	-249
24	Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	11	2
		New Members	0	0	0	247	181
		Drops	0	0	0	477	415
		Net Growth	0	0	0	-181	-191
27	Wisconsin	New Clubs	1	2	0	0	0
		Charter Members	21	46	4	0	0
		New Members	802	724	704	0	0
		Drops	1023	1077	947	0	0
		Net Growth	-122	-218	-154	0	0
29	West Virginia	New Clubs	0	0	0	1	1
		Charter Members	0	0	0	31	30
		New Members	0	0	0	148	130
		Drops	0	0	0	342	190
		Net Growth	0	0	0	-125	-3
Total		New Clubs	8	4	2	2	9
		Charter Members	207	107	87	92	282
		New Members	2159	2016	1792	1043	774
		Drops	2874	3056	2784	1804	1626
		Net Growth	-282	-645	-635	-516	-443

## January (Only) Results

MD	GMT Area	CA 1	Jan-18	Jan-19	Jan-20	Jan-21
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	34	35	0	0
		Drops	61	34	0	0
		Net Growth	-24	2	0	0
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	0
		Charter Members	6	1	0	0
		New Members	150	111	0	0
		Drops	165	133	0	0
		Net Growth	29	-2	0	0
9	Iowa	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	50	44	0	0
		Drops	103	56	0	0
		Net Growth	-45	-8	0	0
14	Pennsylvania	New Clubs	0	0	0	0
		Charter Members	0	0	1	10
		New Members	0	0	142	36
		Drops	0	0	156	112
		Net Growth	0	0	-8	-57
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	31	12
		Drops	0	0	65	60
		Net Growth	0	0	-26	-46
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	110	132	0	0
		Drops	198	93	0	0
		Net Growth	-70	50	0	0
29	West Virginia	New Clubs	0	0	1	0
		Charter Members	0	0	31	0
		New Members	0	0	20	2
		Drops	0	0	52	28
		Net Growth	0	0	14	-25
Total		New Clubs	0	0	1	0
		Charter Members	8	1	32	10
		New Members	344	322	193	50
		Drops	527	316	273	200
		Net Growth	-110	42	-20	-128



**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2017-2018 3rd Qtr</b>	<b>2018-2019 3rd Qtr</b>	<b>2019-2020 3rd Qtr</b>
<b>5</b>	North Dakota Saskatchewan South Dakota	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	126	83	0
		<b>Drops</b>	101	98	0
		<b>Net Growth</b>	33	-7	0
<b>5M</b>	Manitoba Minnesota Ontario	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	26	3	0
		<b>New Members</b>	331	320	0
		<b>Drops</b>	356	308	0
		<b>Net Growth</b>	48	55	0
<b>9</b>	Iowa	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	0	0
		<b>New Members</b>	112	120	0
		<b>Drops</b>	193	139	0
		<b>Net Growth</b>	-45	-5	0
<b>14</b>	Pennsylvania	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	1
		<b>New Members</b>	0	0	361
		<b>Drops</b>	0	0	368
		<b>Net Growth</b>	0	0	18
<b>24</b>	Virginia	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	0	0	99
		<b>Drops</b>	0	0	157
		<b>Net Growth</b>	0	0	-33
<b>27</b>	Wisconsin	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	3	22	0
		<b>New Members</b>	304	331	0
		<b>Drops</b>	399	275	0
		<b>Net Growth</b>	-58	108	0
<b>29</b>	West Virginia	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	0	45
		<b>New Members</b>	0	0	67
		<b>Drops</b>	0	0	96
		<b>Net Growth</b>	0	0	34
<b>Total</b>		<b>New Clubs</b>	1	1	1
		<b>Charter Members</b>	30	25	46
		<b>New Members</b>	873	854	527
		<b>Drops</b>	1049	820	621
		<b>Net Growth</b>	-22	151	19

### MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
1	Illinois	New Clubs	0	0	0	1	6
		Charter Members	0	0	0	32	145
		New Members	0	0	0	569	345
		Drops	0	0	0	841	906
		Net Growth	0	0	0	-168	-352
12	Tennessee	New Clubs	2	2	0	0	0
		Charter Members	58	74	3	0	0
		New Members	336	269	239	0	0
		Drops	530	520	466	0	0
		Net Growth	-98	-136	-197	0	0
18	Georgia	New Clubs	0	1	0	0	0
		Charter Members	1	28	5	0	0
		New Members	259	150	207	0	0
		Drops	510	383	365	0	0
		Net Growth	-222	-182	-131	0	0
27	Wisconsin	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	5	55
		New Members	0	0	0	765	602
		Drops	0	0	0	964	933
		Net Growth	0	0	0	-129	-221
30	Mississippi	New Clubs	1	1	0	0	0
		Charter Members	36	29	9	0	0
		New Members	103	135	83	0	0
		Drops	216	247	148	0	0
		Net Growth	-54	-59	-26	0	0
31	North Carolina	New Clubs	2	1	0	0	0
		Charter Members	78	28	5	0	0
		New Members	306	241	240	0	0
		Drops	491	604	424	0	0
		Net Growth	-36	-295	-130	0	0
32	South Carolina	New Clubs	2	0	2	0	0
		Charter Members	63	0	59	0	0
		New Members	175	170	149	0	0
		Drops	275	303	244	0	0
		Net Growth	-5	-107	-18	0	0
34	Alabama	New Clubs	0	1	0	0	0
		Charter Members	9	35	0	0	0
		New Members	153	124	178	0	0
		Drops	340	277	212	0	0
		Net Growth	-162	-96	-25	0	0
35	Aruba Bahamas Florida	New Clubs	2	4	1	0	0
		Charter Members	97	102	56	0	0
		New Members	356	337	326	0	0
		Drops	708	764	540	0	0
		Net Growth	-138	-224	-38	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	0	2	0	0	0
		New Members	0	22	193	0	0
		Drops	0	260	295	0	0
		Net Growth	0	-227	-88	0	0

			2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
<b>60</b>	<b>Various</b>	<b>New Clubs</b>	0	0	1	0	0
		<b>Charter Members</b>	1	0	34	0	0
		<b>New Members</b>	132	67	94	0	0
		<b>Drops</b>	157	209	207	0	0
		<b>Net Growth</b>	-17	-133	-33	0	0
<b>10</b>	<b>Michigan</b>	<b>New Clubs</b>	0	0	0	0	0
		<b>Charter Members</b>	0	0	0	0	0
		<b>New Members</b>	0	0	0	67	28
		<b>Drops</b>	0	0	0	84	61
		<b>Net Growth</b>	0	0	0	-11	-30
<b>Total</b>	<b>New Clubs</b>	9	10	4	1	8	
	<b>Charter Members</b>	343	298	171	37	200	
	<b>New Members</b>	1820	1515	1709	1401	975	
	<b>Drops</b>	3227	3567	2901	1889	1900	
	<b>Net Growth</b>	-732	-1459	-686	-308	-603	

## January (Only) Results

MD	GMT Area	CA 1	Jan-18	Jan-19	Jan-20	Jan-21
1	Illinois	New Clubs	0	0	0	1
		Charter Members	0	0	4	26
		New Members	0	0	99	52
		Drops	0	0	130	126
		Net Growth	0	0	-15	-40
12	Tennessee	New Clubs	1	0	0	0
		Charter Members	23	0	0	0
		New Members	47	56	0	0
		Drops	80	71	0	0
		Net Growth	-3	-13	0	0
18	Georgia	New Clubs	0	0	0	0
		Charter Members	1	1	0	0
		New Members	32	32	0	0
		Drops	77	54	0	0
		Net Growth	-38	-16	0	0
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	121	86
		Drops	0	0	154	121
		Net Growth	0	0	-17	-29
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	19	20	0	0
		Drops	35	18	0	0
		Net Growth	-15	1	0	0
31	North Carolina	New Clubs	0	0	0	0
		Charter Members	2	1	0	0
		New Members	27	40	0	0
		Drops	87	68	0	0
		Net Growth	-50	-22	0	0
32	South Carolina	New Clubs	0	0	0	0
		Charter Members	0	2	0	0
		New Members	28	34	0	0
		Drops	63	34	0	0
		Net Growth	-29	7	0	0
34	Alabama	New Clubs	0	0	0	0
		Charter Members	12	0	0	0
		New Members	9	18	0	0
		Drops	36	39	0	0
		Net Growth	-7	-20	0	0
35	Aruba Bahamas Florida	New Clubs	0	0	0	0
		Charter Members	7	1	0	0
		New Members	80	44	0	0
		Drops	112	52	0	0
		Net Growth	-2	9	0	0

			Jan-18	Jan-19	Jan-20	Jan-21
<b>51</b>	<b>Puerto Rico U S Virgin Islands</b>	<b>New Clubs</b>	0	0	0	0
		<b>Charter Members</b>	0	0	0	0
		<b>New Members</b>	0	11	0	0
		<b>Drops</b>	0	38	0	0
		<b>Net Growth</b>	0	-27	0	0
<b>60</b>	<b>Various</b>	<b>New Clubs</b>	0	0	0	0
		<b>Charter Members</b>	0	1	0	0
		<b>New Members</b>	7	15	0	0
		<b>Drops</b>	30	15	0	0
		<b>Net Growth</b>	-19	3	0	0
<b>10</b>	<b>Michigan</b>	<b>New Clubs</b>	0	0	0	0
		<b>Charter Members</b>	0	0	0	0
		<b>New Members</b>	0	0	7	0
		<b>Drops</b>	0	0	16	10
		<b>Net Growth</b>	0	0	-9	-10
<b>Total</b>	<b>New Clubs</b>	1	0	0	1	
	<b>Charter Members</b>	46	6	4	26	
	<b>New Members</b>	249	270	227	138	
	<b>Drops</b>	520	389	300	257	
	<b>Net Growth</b>	-163	-78	-41	-79	

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2017-2018 3rd Qtr</b>	<b>2018-2019 3rd Qtr</b>	<b>2019-2020 3rd Qtr</b>
<b>1</b>	<b>Illinois</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	5
		<b>New Members</b>	0	0	281
		<b>Drops</b>	0	0	300
		<b>Net Growth</b>	0	0	8
<b>12</b>	<b>Tennessee</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	64	1	0
		<b>New Members</b>	165	183	0
		<b>Drops</b>	161	143	0
		<b>Net Growth</b>	99	54	0
<b>18</b>	<b>Georgia</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	1	0
		<b>New Members</b>	104	94	0
		<b>Drops</b>	201	141	0
		<b>Net Growth</b>	-86	-32	0
<b>27</b>	<b>Wisconsin</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	1
		<b>New Members</b>	0	0	289
		<b>Drops</b>	0	0	370
		<b>Net Growth</b>	0	0	-42
<b>30</b>	<b>Mississippi</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	1	0
		<b>New Members</b>	57	55	0
		<b>Drops</b>	88	37	0
		<b>Net Growth</b>	-27	19	0
<b>31</b>	<b>North Carolina</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	5	2	0
		<b>New Members</b>	115	106	0
		<b>Drops</b>	196	171	0
		<b>Net Growth</b>	-59	-46	0
<b>32</b>	<b>South Carolina</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	12	0
		<b>New Members</b>	81	78	0
		<b>Drops</b>	114	101	0
		<b>Net Growth</b>	-20	0	0
<b>34</b>	<b>Alabama</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	20	21	0
		<b>New Members</b>	61	68	0
		<b>Drops</b>	87	110	0
		<b>Net Growth</b>	8	-18	0
<b>35</b>	<b>Aruba Bahamas Florida</b>	<b>New Clubs</b>	0	3	0
		<b>Charter Members</b>	11	81	0
		<b>New Members</b>	175	166	0
		<b>Drops</b>	237	130	0
		<b>Net Growth</b>	3	146	0

			2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	0	1	0
		Charter Members	0	32	0
		New Members	0	47	0
		Drops	0	106	0
		Net Growth	0	-21	0
60	Various	New Clubs	1	0	0
		Charter Members	27	2	0
		New Members	27	54	0
		Drops	64	57	0
		Net Growth	-5	7	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	24
		Drops	0	0	58
		Net Growth	0	0	-26
Total		New Clubs	2	5	0
		Charter Members	129	153	6
		New Members	785	851	594
		Drops	1148	996	728
		Net Growth	-87	109	-60

### MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
2	Texas	New Clubs	14	10	6	0	0
		Charter Members	408	300	226	0	0
		New Members	1829	1618	1533	0	0
		Drops	3051	3008	2276	0	0
		Net Growth	-619	-903	-325	0	0
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	1	8	0	0	0
		New Members	185	190	174	0	0
		Drops	350	353	283	0	0
		Net Growth	-137	-122	-89	0	0
7	Arkansas	New Clubs	0	1	0	0	0
		Charter Members	0	25	1	0	0
		New Members	173	181	130	0	0
		Drops	300	289	272	0	0
		Net Growth	-99	-54	-122	0	0
8	Louisiana	New Clubs	0	0	0	0	0
		Charter Members	2	2	23	0	0
		New Members	194	162	181	0	0
		Drops	320	303	275	0	0
		Net Growth	-102	-120	-45	0	0
16	New Jersey	New Clubs	0	0	0	1	1
		Charter Members	0	0	0	24	32
		New Members	0	0	0	165	139
		Drops	0	0	0	323	252
		Net Growth	0	0	0	-100	-31
20	Bermuda New York	New Clubs	0	0	0	2	5
		Charter Members	0	0	0	73	125
		New Members	0	0	0	647	430
		Drops	0	0	0	1089	807
		Net Growth	0	0	0	-254	-184
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	16	27
		New Members	0	0	0	254	146
		Drops	0	0	0	446	383
		Net Growth	0	0	0	-128	-172
26	Missouri	New Clubs	2	1	0	0	0
		Charter Members	50	30	10	0	0
		New Members	493	384	318	0	0
		Drops	576	702	686	0	0
		Net Growth	31	-244	-310	0	0
Total		New Clubs	16	12	6	3	6
		Charter Members	461	365	260	113	184
		New Members	2874	2535	2336	1066	715
		Drops	4597	4655	3792	1858	1442
		Net Growth	-926	-1443	-891	-482	-387



## January (Only) Results

MD	GMT Area	CA 1	Jan-18	Jan-19	Jan-20	Jan-21
2	Texas	New Clubs	2	0	0	0
		Charter Members	69	17	0	0
		New Members	274	235	0	0
		Drops	463	308	0	0
		Net Growth	-86	-14	0	0
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	31	27	0	0
		Drops	75	51	0	0
		Net Growth	-37	-19	0	0
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	44	16	0	0
		Drops	42	33	0	0
		Net Growth	4	-14	0	0
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	27	0	0
		Drops	36	63	0	0
		Net Growth	-27	-33	0	0
16	New Jersey	New Clubs	0	0	1	0
		Charter Members	0	0	20	0
		New Members	0	0	29	7
		Drops	0	0	68	29
		Net Growth	0	0	-17	-20
20	Bermuda New York	New Clubs	0	0	0	0
		Charter Members	0	0	1	1
		New Members	0	0	92	45
		Drops	0	0	155	55
		Net Growth	0	0	-17	-4
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	46	13
		Drops	0	0	36	47
		Net Growth	0	0	18	-24
26	Missouri	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	65	47	0	0
		Drops	119	112	0	0
		Net Growth	-46	-55	0	0
Total		New Clubs	2	0	1	0
		Charter Members	71	17	21	1
		New Members	423	352	167	65
		Drops	735	567	259	131
		Net Growth	-192	-135	-16	-48

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2017-2018 3rd Qtr</b>	<b>2018-2019 3rd Qtr</b>	<b>2019-2020 3rd Qtr</b>
<b>2</b>	<b>Texas</b>	<b>New Clubs</b>	4	2	0
		<b>Charter Members</b>	216	81	0
		<b>New Members</b>	772	697	0
		<b>Drops</b>	1042	783	0
		<b>Net Growth</b>	37	115	0
<b>3</b>	<b>Oklahoma</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	110	94	0
		<b>Drops</b>	157	117	0
		<b>Net Growth</b>	-34	-12	0
<b>7</b>	<b>Arkansas</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	0	0
		<b>New Members</b>	86	78	0
		<b>Drops</b>	88	89	0
		<b>Net Growth</b>	5	-4	0
<b>8</b>	<b>Louisiana</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	42	76	0
		<b>Drops</b>	103	110	0
		<b>Net Growth</b>	-61	-26	0
<b>16</b>	<b>New Jersey</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	0	23
		<b>New Members</b>	0	0	76
		<b>Drops</b>	0	0	115
		<b>Net Growth</b>	0	0	25
<b>20</b>	<b>Bermuda New York</b>	<b>New Clubs</b>	0	0	2
		<b>Charter Members</b>	0	0	64
		<b>New Members</b>	0	0	263
		<b>Drops</b>	0	0	274
		<b>Net Growth</b>	0	0	112
<b>22</b>	<b>Delaware District Of Columbia Maryland</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	0	22
		<b>New Members</b>	0	0	115
		<b>Drops</b>	0	0	117
		<b>Net Growth</b>	0	0	35
<b>26</b>	<b>Missouri</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	2	0	0
		<b>New Members</b>	180	141	0
		<b>Drops</b>	230	209	0
		<b>Net Growth</b>	-22	-41	0
<b>Total</b>		<b>New Clubs</b>	4	2	4
		<b>Charter Members</b>	219	81	109
		<b>New Members</b>	1190	1086	454
		<b>Drops</b>	1620	1308	506
		<b>Net Growth</b>	-75	32	172

### MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
6	Colorado	New Clubs	1	0	1	0	0
		Charter Members	21	0	35	0	0
		New Members	158	147	129	159	81
		Drops	228	247	286	238	202
		Net Growth	-27	-83	-107	-53	-102
17	Kansas	New Clubs	0	1	0	0	0
		Charter Members	1	22	2	0	0
		New Members	272	190	214	149	0
		Drops	387	354	369	288	0
		Net Growth	-70	-119	-121	-113	0
21	Arizona	New Clubs	0	0	1	0	0
		Charter Members	8	13	21	0	0
		New Members	260	189	217	0	0
		Drops	305	358	255	0	0
		Net Growth	28	-102	27	0	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	71	45	42	0	0
		Drops	86	98	76	0	0
		Net Growth	-14	-50	-32	0	0
38	Nebraska	New Clubs	0	0	0	0	0
		Charter Members	0	0	4	2	0
		New Members	113	101	105	81	69
		Drops	163	212	204	156	168
		Net Growth	-42	-101	-89	-58	-88
40	Arizona New Mexico	New Clubs	0	1	0	0	0
		Charter Members	0	24	0	0	0
		New Members	81	57	36	0	0
		Drops	102	107	114	0	0
		Net Growth	-9	-17	-69	0	0
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	35	30	57	43	28
		Drops	94	75	54	71	90
		Net Growth	-48	-42	5	-24	-48
37	Montana	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	20	0
		New Members	0	0	0	87	57
		Drops	0	0	0	101	74
		Net Growth	0	0	0	19	-10
Total		New Clubs	1	2	2	1	0
		Charter Members	30	59	62	22	0
		New Members	990	759	800	519	235
		Drops	1365	1451	1358	854	534
		Net Growth	-182	-514	-386	-229	-248

## January (Only) Results

MD	GMT Area	CA 1	Jan-18	Jan-19	Jan-20	Jan-21
6	Colorado	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	51	12	31	8
		Drops	44	40	35	23
		Net Growth	11	-28	1	-11
17	Kansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	28	42	27	0
		Drops	42	33	52	0
		Net Growth	-13	19	-22	0
21	Arizona	New Clubs	0	1	0	0
		Charter Members	0	20	0	0
		New Members	29	43	0	0
		Drops	64	51	0	0
		Net Growth	-21	12	0	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	10	1	0	0
		Drops	19	26	0	0
		Net Growth	-9	-25	0	0
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	18	14	24	3
		Drops	18	30	12	10
		Net Growth	1	-16	14	-6
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	3	6	0	0
		Drops	6	8	0	0
		Net Growth	-2	-2	0	0
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	13	9	4
		Drops	21	6	13	13
		Net Growth	-16	8	-2	-9
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	17	4
		Drops	0	0	20	16
		Net Growth	0	0	-1	-11
Total		New Clubs	0	1	0	0
		Charter Members	0	20	0	0
		New Members	144	131	108	19
		Drops	214	194	132	62
		Net Growth	-49	-32	-10	-37

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2017-2018 3rd Qtr</b>	<b>2018-2019 3rd Qtr</b>	<b>2019-2020 3rd Qtr</b>
<b>6</b>	<b>Colorado</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	145	44	59
		<b>Drops</b>	108	89	78
		<b>Net Growth</b>	60	-26	-6
<b>17</b>	<b>Kansas</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	1	0
		<b>New Members</b>	115	96	83
		<b>Drops</b>	131	84	129
		<b>Net Growth</b>	-11	32	-41
<b>21</b>	<b>Arizona</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	1	22	0
		<b>New Members</b>	82	81	0
		<b>Drops</b>	117	74	0
		<b>Net Growth</b>	-11	32	0
<b>28</b>	<b>Utah</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	20	21	0
		<b>Drops</b>	36	48	0
		<b>Net Growth</b>	-14	-25	0
<b>38</b>	<b>Nebraska</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	1	0
		<b>New Members</b>	80	48	42
		<b>Drops</b>	77	77	37
		<b>Net Growth</b>	4	-24	9
<b>40</b>	<b>Arizona New Mexico</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	37	17	0
		<b>Drops</b>	32	24	0
		<b>Net Growth</b>	7	-7	0
<b>15</b>	<b>Wyoming</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	22	23	19
		<b>Drops</b>	35	20	28
		<b>Net Growth</b>	-13	5	-7
<b>37</b>	<b>Montana</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	0	0	34
		<b>Drops</b>	0	0	48
		<b>Net Growth</b>	0	0	-12
<b>Total</b>		<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	1	24	0
		<b>New Members</b>	501	330	237
		<b>Drops</b>	536	416	320
		<b>Net Growth</b>	22	-13	-57

### MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
4	California	New Clubs	16	9	4	0	0
		Charter Members	630	287	158	0	0
		New Members	1469	1305	1224	0	0
		Drops	1974	2447	1901	0	0
		Net Growth	335	-607	-333	0	0
19	British Columbia Idaho Washington	New Clubs	0	2	1	0	0
		Charter Members	2	49	28	6	0
		New Members	306	350	282	311	0
		Drops	567	557	451	556	0
		Net Growth	-204	-114	-69	-169	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	53	11
		Drops	0	0	0	67	57
		Net Growth	0	0	0	-11	-44
36	California Oregon	New Clubs	1	0	0	0	0
		Charter Members	28	4	6	0	0
		New Members	173	192	167	179	94
		Drops	395	343	260	291	275
		Net Growth	-155	-118	-38	-58	-129
39	Idaho Oregon	New Clubs	2	0	0	0	1
		Charter Members	43	1	0	2	24
		New Members	80	49	51	55	27
		Drops	97	117	130	121	105
		Net Growth	29	-58	-75	-60	-39
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0	0
		Charter Members	3	2	4	0	1
		New Members	177	162	160	0	121
		Drops	289	325	269	0	211
		Net Growth	-68	-146	-91	0	-82
50	Hawaii	New Clubs	1	0	0	0	0
		Charter Members	22	1	0	0	0
		New Members	103	66	90	0	0
		Drops	185	167	106	0	0
		Net Growth	-38	-82	-5	0	0
46	California Nevada	New Clubs	0	1	1	0	0
		Charter Members	28	25	22	0	0
		New Members	92	70	97	0	0
		Drops	114	209	111	0	0
		Net Growth	19	-102	22	0	0
37	Montana	New Clubs	2	0	0	0	0
		Charter Members	52	0	0	0	0
		New Members	61	81	98	0	0
		Drops	113	95	112	0	0
		Net Growth	10	-10	-2	0	0
<b>Total</b>		New Clubs	22	12	6	0	1
		Charter Members	808	369	218	9	25
		New Members	2461	2275	2169	598	253
		Drops	3734	4260	3340	1035	648
		Net Growth	-72	-1237	-591	-298	-294

## January (Only) Results

MD	GMT Area	CA 1	Jan-18	Jan-19	Jan-20	Jan-21
4	California	New Clubs	0	0	0	0
		Charter Members	4	6	0	0
		New Members	224	183	0	0
		Drops	287	243	0	0
		Net Growth	-25	-32	0	0
19	British Columbia Idaho Washington	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	66	75	54	0
		Drops	102	61	70	0
		Net Growth	-30	24	-9	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	8	1
		Drops	0	0	19	6
		Net Growth	0	0	-10	-4
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	2	1	0	0
		New Members	32	26	39	11
		Drops	78	35	39	30
		Net Growth	-33	8	14	-17
39	Idaho Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	12	10	6
		Drops	26	24	13	8
		Net Growth	-16	-10	-3	1
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	26	23	0	24
		Drops	41	17	0	25
		Net Growth	-12	9	0	0
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	18	0	0
		Drops	15	9	0	0
		Net Growth	-10	9	0	0
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	14	10	0	0
		Drops	39	6	0	0
		Net Growth	-25	4	0	0
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	10	30	0	0
		Drops	18	34	0	0
		Net Growth	-8	-3	0	0
Total		New Clubs	0	0	0	0
		Charter Members	7	8	0	0
		New Members	383	377	111	42
		Drops	606	429	141	69
		Net Growth	-159	9	-8	-20

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2017-2018 3rd Qtr</b>	<b>2018-2019 3rd Qtr</b>	<b>2019-2020 3rd Qtr</b>
<b>4</b>	<b>California</b>	<b>New Clubs</b>	5	1	0
		<b>Charter Members</b>	165	40	0
		<b>New Members</b>	590	492	0
		<b>Drops</b>	663	568	0
		<b>Net Growth</b>	180	24	0
<b>19</b>	<b>British Columbia Idaho Washington</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	9	23	4
		<b>New Members</b>	178	157	155
		<b>Drops</b>	218	166	183
		<b>Net Growth</b>	-15	34	-8
<b>28</b>	<b>Utah</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	0	0	17
		<b>Drops</b>	0	0	43
		<b>Net Growth</b>	0	0	-24
<b>36</b>	<b>California Oregon</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	3	1	1
		<b>New Members</b>	79	92	85
		<b>Drops</b>	146	69	78
		<b>Net Growth</b>	-31	47	24
<b>39</b>	<b>Idaho Oregon</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	5
		<b>New Members</b>	19	26	31
		<b>Drops</b>	56	49	43
		<b>Net Growth</b>	-35	-16	3
<b>49</b>	<b>Alaska British Columbia Yukon Territory</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	1	0
		<b>New Members</b>	91	67	0
		<b>Drops</b>	125	53	0
		<b>Net Growth</b>	-29	18	0
<b>50</b>	<b>Hawaii</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	28	46	0
		<b>Drops</b>	22	33	0
		<b>Net Growth</b>	14	15	0
<b>46</b>	<b>California Nevada</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	18	0	0
		<b>New Members</b>	40	36	0
		<b>Drops</b>	91	27	0
		<b>Net Growth</b>	-30	12	0
<b>37</b>	<b>Montana</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	22	49	0
		<b>Drops</b>	34	58	0
		<b>Net Growth</b>	-9	-6	0



		2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
<b>Total</b>	<b>New Clubs</b>	5	2	0
	<b>Charter Members</b>	195	65	10
	<b>New Members</b>	1047	965	288
	<b>Drops</b>	1355	1023	347
	<b>Net Growth</b>	45	128	-5

## MD Wise Analysis

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2019-2020</b>	<b>2020-2021</b>
<b>11</b>	<b>Michigan</b>	<b>New Clubs</b>	1	1
		<b>Charter Members</b>	53	29
		<b>New Members</b>	406	373
		<b>Drops</b>	653	637
		<b>Net Growth</b>	-137	-195
<b>13</b>	<b>Ohio</b>	<b>New Clubs</b>	1	3
		<b>Charter Members</b>	34	85
		<b>New Members</b>	410	228
		<b>Drops</b>	656	679
		<b>Net Growth</b>	-150	-309
<b>25</b>	<b>Indiana</b>	<b>New Clubs</b>	0	1
		<b>Charter Members</b>	0	36
		<b>New Members</b>	412	243
		<b>Drops</b>	509	627
		<b>Net Growth</b>	-49	-276
<b>Total</b>		<b>New Clubs</b>	2	5
		<b>Charter Members</b>	87	150
		<b>New Members</b>	1228	844
		<b>Drops</b>	1818	1943
		<b>Net Growth</b>	-336	-780

## January (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>Jan-20</b>	<b>Jan-21</b>
<b>11</b>	<b>Michigan</b>	<b>New Clubs</b>	0	0
		<b>Charter Members</b>	20	0
		<b>New Members</b>	85	72
		<b>Drops</b>	76	87
		<b>Net Growth</b>	36	-14
<b>13</b>	<b>Ohio</b>	<b>New Clubs</b>	0	0
		<b>Charter Members</b>	1	0
		<b>New Members</b>	92	16
		<b>Drops</b>	130	54
		<b>Net Growth</b>	-8	-33
<b>25</b>	<b>Indiana</b>	<b>New Clubs</b>	0	0
		<b>Charter Members</b>	0	2
		<b>New Members</b>	86	22
		<b>Drops</b>	80	89
		<b>Net Growth</b>	13	-42
<b>Total</b>		<b>New Clubs</b>	0	0
		<b>Charter Members</b>	21	2
		<b>New Members</b>	263	110
		<b>Drops</b>	286	230
		<b>Net Growth</b>	41	-89

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2019-2020 3rd Qtr</b>
<b>11</b>	<b>Michigan</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>1</b> <b>61</b> <b>190</b> <b>185</b> <b>101</b>
<b>13</b>	<b>Ohio</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>1</b> <b>23</b> <b>199</b> <b>251</b> <b>12</b>
<b>25</b>	<b>Indiana</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>0</b> <b>2</b> <b>181</b> <b>195</b> <b>8</b>
<b>Total</b>		<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>2</b> <b>86</b> <b>570</b> <b>631</b> <b>121</b>

## MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
7	Arkansas	New Clubs	0	0
		Charter Members	32	0
		New Members	155	62
		Drops	235	190
		Net Growth	-33	-116
9	Iowa	New Clubs	0	0
		Charter Members	2	1
		New Members	310	203
		Drops	469	452
		Net Growth	-133	-217
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	169
		Drops	0	260
		Net Growth	0	-79
26	Missouri	New Clubs	0	0
		Charter Members	0	0
		New Members	318	232
		Drops	559	472
		Net Growth	-210	-210
Total		New Clubs	0	0
		Charter Members	34	1
		New Members	783	666
		Drops	1263	1374
		Net Growth	-376	-622

## January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21
7	Arkansas	New Clubs	0	0
		Charter Members	0	0
		New Members	19	9
		Drops	29	30
		Net Growth	-9	-20
9	Iowa	New Clubs	0	0
		Charter Members	0	0
		New Members	57	25
		Drops	69	59
		Net Growth	-9	-32
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	10
		Drops	0	22
		Net Growth	0	-12
26	Missouri	New Clubs	0	0
		Charter Members	0	0
		New Members	48	42
		Drops	66	101
		Net Growth	-15	-55
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	124	86
		Drops	164	212
		Net Growth	-33	-119

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2019-2020 3rd Qtr</b>
<b>7</b>	<b>Arkansas</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>0</b> <b>0</b> <b>49</b> <b>76</b> <b>-25</b>
<b>9</b>	<b>Iowa</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>1</b> <b>23</b> <b>143</b> <b>155</b> <b>18</b>
<b>26</b>	<b>Missouri</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>0</b> <b>0</b> <b>123</b> <b>168</b> <b>-31</b>
<b>Total</b>		<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>1</b> <b>23</b> <b>315</b> <b>399</b> <b>-38</b>

## MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
23	Connecticut	New Clubs	2	0
		Charter Members	52	9
		New Members	192	127
		Drops	292	282
		Net Growth	-35	-122
33	Massachusetts	New Clubs	1	1
		Charter Members	29	27
		New Members	295	125
		Drops	376	400
		Net Growth	-22	-193
44	New Hampshire	New Clubs	0	0
		Charter Members	1	3
		New Members	92	98
		Drops	167	148
		Net Growth	-61	-38
42	Rhode Island	New Clubs	0	0
		Charter Members	1	3
		New Members	47	27
		Drops	54	30
		Net Growth	-1	2
45	New York Vermont	New Clubs	0	0
		Charter Members	2	0
		New Members	44	30
		Drops	66	63
		Net Growth	-9	-23
41	Maine	New Clubs	1	0
		Charter Members	26	2
		New Members	80	30
		Drops	108	128
		Net Growth	7	-86
<b>Total</b>		<b>New Clubs</b>	4	1
		<b>Charter Members</b>	111	44
		<b>New Members</b>	750	437
		<b>Drops</b>	1063	1051
		<b>Net Growth</b>	-121	-460



## January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21
23	Connecticut	New Clubs	1	0
		Charter Members	21	0
		New Members	41	9
		Drops	38	24
		Net Growth	27	-14
33	Massachusetts	New Clubs	0	0
		Charter Members	6	0
		New Members	63	18
		Drops	51	45
		Net Growth	23	-22
44	New Hampshire	New Clubs	0	0
		Charter Members	0	0
		New Members	16	12
		Drops	25	14
		Net Growth	-8	-2
42	Rhode Island	New Clubs	0	0
		Charter Members	0	0
		New Members	5	1
		Drops	4	0
		Net Growth	1	1
45	New York Vermont	New Clubs	0	0
		Charter Members	0	0
		New Members	3	4
		Drops	9	13
		Net Growth	-5	-9
41	Maine	New Clubs	0	0
		Charter Members	2	0
		New Members	19	0
		Drops	13	10
		Net Growth	10	-10
<b>Total</b>		New Clubs	1	0
		Charter Members	29	0
		New Members	147	44
		Drops	140	106
		Net Growth	48	-56

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2019-2020 3rd Qtr</b>
<b>23</b>	<b>Connecticut</b>	<b>New Clubs</b>	2
		<b>Charter Members</b>	51
		<b>New Members</b>	99
		<b>Drops</b>	134
		<b>Net Growth</b>	24
<b>33</b>	<b>Massachusetts</b>	<b>New Clubs</b>	0
		<b>Charter Members</b>	7
		<b>New Members</b>	137
		<b>Drops</b>	116
		<b>Net Growth</b>	33
<b>44</b>	<b>New Hampshire</b>	<b>New Clubs</b>	1
		<b>Charter Members</b>	20
		<b>New Members</b>	47
		<b>Drops</b>	49
		<b>Net Growth</b>	22
<b>42</b>	<b>Rhode Island</b>	<b>New Clubs</b>	0
		<b>Charter Members</b>	1
		<b>New Members</b>	25
		<b>Drops</b>	12
		<b>Net Growth</b>	15
<b>45</b>	<b>New York Vermont</b>	<b>New Clubs</b>	0
		<b>Charter Members</b>	0
		<b>New Members</b>	16
		<b>Drops</b>	14
		<b>Net Growth</b>	4
<b>41</b>	<b>Maine</b>	<b>New Clubs</b>	0
		<b>Charter Members</b>	3
		<b>New Members</b>	42
		<b>Drops</b>	40
		<b>Net Growth</b>	7
<b>Total</b>		<b>New Clubs</b>	3
		<b>Charter Members</b>	82
		<b>New Members</b>	366
		<b>Drops</b>	365
		<b>Net Growth</b>	105

## MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
51	Puerto Rico U S Virgin Islands	New Clubs	1	0
		Charter Members	35	13
		New Members	132	112
		Drops	334	232
		Net Growth	-161	-98
60	Various	New Clubs	0	0
		Charter Members	1	1
		New Members	121	190
		Drops	158	104
		Net Growth	-16	107
Total		New Clubs	1	0
		Charter Members	36	14
		New Members	253	302
		Drops	492	336
		Net Growth	-177	9

## January (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>Jan-20</b>	<b>Jan-21</b>
<b>51</b>	<b>Puerto Rico</b> <b>U S Virgin Islands</b>	<b>New Clubs</b>	0	0
		<b>Charter Members</b>	0	0
		<b>New Members</b>	11	5
		<b>Drops</b>	11	11
		<b>Net Growth</b>	0	-4
<b>60</b>	<b>Various</b>	<b>New Clubs</b>	0	0
		<b>Charter Members</b>	1	0
		<b>New Members</b>	23	12
		<b>Drops</b>	24	10
		<b>Net Growth</b>	7	3
<b>Total</b>		<b>New Clubs</b>	0	0
		<b>Charter Members</b>	1	0
		<b>New Members</b>	34	17
		<b>Drops</b>	35	21
		<b>Net Growth</b>	7	-1

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2019-2020 3rd Qtr</b>
<b>51</b>	<b>Puerto Rico U S Virgin Islands</b>	<b>New Clubs Charter Members New Members Drops Net Growth</b>	<b>0 0 48 95 -45</b>
<b>60</b>	<b>Various</b>	<b>New Clubs Charter Members New Members Drops Net Growth</b>	<b>0 1 60 55 15</b>
<b>Total</b>		<b>New Clubs Charter Members New Members Drops Net Growth</b>	<b>0 1 108 150 -30</b>

## MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
18	Georgia	New Clubs	0	4
		Charter Members	1	103
		New Members	229	188
		Drops	291	340
		Net Growth	-41	-36
31	North Carolina	New Clubs	0	1
		Charter Members	25	36
		New Members	225	144
		Drops	420	358
		Net Growth	-119	-150
32	South Carolina	New Clubs	0	1
		Charter Members	1	30
		New Members	130	117
		Drops	289	251
		Net Growth	-137	-86
35	Aruba Bahamas Florida	New Clubs	0	3
		Charter Members	17	93
		New Members	355	424
		Drops	675	474
		Net Growth	-146	122
Total		New Clubs	0	9
		Charter Members	44	262
		New Members	939	873
		Drops	1675	1423
		Net Growth	-443	-150

## January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21
18	Georgia	New Clubs	0	0
		Charter Members	1	2
		New Members	44	11
		Drops	71	51
		Net Growth	-17	-38
31	North Carolina	New Clubs	0	0
		Charter Members	0	5
		New Members	39	14
		Drops	63	48
		Net Growth	-22	-27
32	South Carolina	New Clubs	0	0
		Charter Members	0	1
		New Members	30	9
		Drops	42	28
		Net Growth	-6	-18
35	Aruba Bahamas Florida	New Clubs	0	0
		Charter Members	1	0
		New Members	69	48
		Drops	109	40
		Net Growth	-21	21
Total		New Clubs	0	0
		Charter Members	2	8
		New Members	182	82
		Drops	285	167
		Net Growth	-66	-62

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2019-2020 3rd Qtr</b>
<b>18</b>	<b>Georgia</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>0</b> <b>1</b> <b>122</b> <b>167</b> <b>-15</b>
<b>31</b>	<b>North Carolina</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>0</b> <b>0</b> <b>99</b> <b>180</b> <b>-74</b>
<b>32</b>	<b>South Carolina</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>0</b> <b>4</b> <b>73</b> <b>92</b> <b>-3</b>
<b>35</b>	<b>Aruba</b> <b>Bahamas</b> <b>Florida</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>0</b> <b>5</b> <b>165</b> <b>189</b> <b>25</b>
<b>Total</b>		<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>0</b> <b>10</b> <b>459</b> <b>628</b> <b>-67</b>



### MD Wise Analysis

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2019-2020</b>	<b>2020-2021</b>
<b>12</b>	<b>Tennessee</b>	<b>New Clubs</b>	0	1
		<b>Charter Members</b>	8	28
		<b>New Members</b>	197	210
		<b>Drops</b>	368	320
		<b>Net Growth</b>	-112	-59
<b>30</b>	<b>Mississippi</b>	<b>New Clubs</b>	0	0
		<b>Charter Members</b>	0	1
		<b>New Members</b>	100	69
		<b>Drops</b>	248	124
		<b>Net Growth</b>	-134	-46
<b>34</b>	<b>Alabama</b>	<b>New Clubs</b>	0	2
		<b>Charter Members</b>	8	58
		<b>New Members</b>	165	155
		<b>Drops</b>	273	267
		<b>Net Growth</b>	-86	-40
<b>43</b>	<b>Kentucky</b>	<b>New Clubs</b>	1	0
		<b>Charter Members</b>	20	0
		<b>New Members</b>	150	100
		<b>Drops</b>	280	225
		<b>Net Growth</b>	-88	-110
<b>Total</b>		<b>New Clubs</b>	1	3
		<b>Charter Members</b>	36	87
		<b>New Members</b>	612	534
		<b>Drops</b>	1169	936
		<b>Net Growth</b>	-420	-255

## January (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>Jan-20</b>	<b>Jan-21</b>
<b>12</b>	<b>Tennessee</b>	<b>New Clubs</b>	0	0
		<b>Charter Members</b>	1	1
		<b>New Members</b>	29	10
		<b>Drops</b>	44	55
		<b>Net Growth</b>	-2	-39
<b>30</b>	<b>Mississippi</b>	<b>New Clubs</b>	0	0
		<b>Charter Members</b>	0	0
		<b>New Members</b>	17	12
		<b>Drops</b>	62	15
		<b>Net Growth</b>	-45	-1
<b>34</b>	<b>Alabama</b>	<b>New Clubs</b>	0	0
		<b>Charter Members</b>	0	2
		<b>New Members</b>	40	10
		<b>Drops</b>	50	54
		<b>Net Growth</b>	-7	-41
<b>43</b>	<b>Kentucky</b>	<b>New Clubs</b>	1	0
		<b>Charter Members</b>	20	0
		<b>New Members</b>	24	11
		<b>Drops</b>	38	17
		<b>Net Growth</b>	14	-1
<b>Total</b>		<b>New Clubs</b>	1	0
		<b>Charter Members</b>	21	3
		<b>New Members</b>	110	43
		<b>Drops</b>	194	141
		<b>Net Growth</b>	-40	-82

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2019-2020 3rd Qtr</b>
<b>12</b>	<b>Tennessee</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>1</b> <b>28</b> <b>94</b> <b>134</b> <b>14</b>
<b>30</b>	<b>Mississippi</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>1</b> <b>25</b> <b>42</b> <b>98</b> <b>-31</b>
<b>34</b>	<b>Alabama</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>1</b> <b>20</b> <b>98</b> <b>114</b> <b>10</b>
<b>43</b>	<b>Kentucky</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>1</b> <b>21</b> <b>58</b> <b>107</b> <b>-16</b>
<b>Total</b>		<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	<b>4</b> <b>94</b> <b>292</b> <b>453</b> <b>-23</b>

